

# TRANSFORM OUTBOUND INVOICING AND PAYMENTS WITH AN ONLINE PORTAL THAT SCALES SAVINGS



Order2Cash and Worldpay have teamed to deliver an online integrated invoicing and payments solution that solves unmet needs in the U.S. market. The solution enables B2B companies to deploy a white-labeled portal that handles multiple businesses, markets, and currencies. It provides automated, transparent processes that scale with growth, drive efficiencies, and enable continuous improvement and control.

**Our solution meets the following needs:**

## For Suppliers

### Business need #1:

**Reduce manual intervention for accounts receivable (AR) processes.**

Automate your entire order to cash (O2C) process, providing streamlined access to purchase orders and contracts, handling both online and print-and-mail invoices, and benefitting from integrated credit and collections. Automate invoice distribution to all of your customer's accounts payable (AP) systems and governmental (B2G) networks.

Use our API to integrate easily with SAP and other enterprise resource planning (ERP) systems, avoiding rekeying of invoice data, which creates the potential for error and slows processes. Eliminate custom integrations which lock you into processes that don't scale or change with business or IT needs.

### Business need #2:

**Create value from credit card processing.**

Your company handles myriad payment types, but also likely runs credit card processing at scale. Enrich credit card data and save \$1M or more in annual processing fees.

“ Save millions on finance processes and credit card processing with a complete invoicing and payments solution from Order2Cash and Worldpay.

## How Order2Cash Works



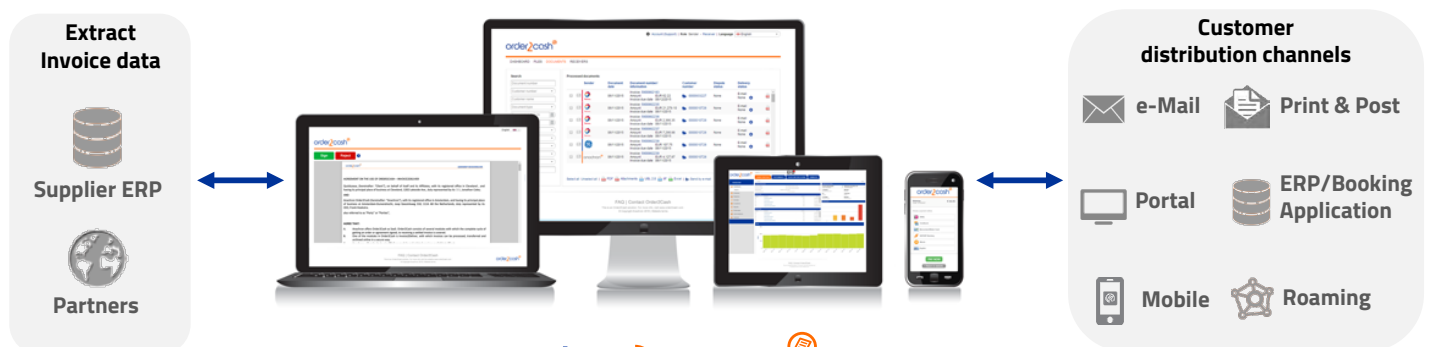
We have connected to over 700 ERP systems



Provide international payment options to customers



Deliver invoices to any AP/B2G network



### Business need #3:

#### Scale across multiple geographies.

Use a single solution for multiple business areas, geographies, languages, payments, and currency types. Tackle the problem of complexity with a single global solution that brings order, transparency, and consistency to financial processes, enabling your company to make accurate business decisions based on a complete understanding of your financial health.

“ Order2Cash empowers suppliers with outbound electronic invoicing in 150 countries and counting. Let us handle the heavy lift of protecting data, ensuring compliance, and accelerating the path to payment.

### Business need #4:

#### Forecast the future.

Use business intelligence and tools to determine creditworthiness, improve collection effectiveness, and forecast cash flow more effectively. Decrease business risk with better transparency and cash flow. Use insights to place strategic bets, build your business with the best customers, and move faster than competitors.

## Why Work with Order2Cash?



All O2C processes.  
One platform.



Easy to conduct  
business with.



Continued innovation  
and development.



24/7 availability.  
Multi-device support.



Global interoperability.



Scalability.

## For Customers

### Business need #1:

#### Create a better customer experience (CX) with electronic invoicing and payments.

As a supplier, you want to make it easier for your customers to do business with you. Reduce the cost and strain of processing invoices and payments. Empower your customers to easily track, pay, and monitor invoices online: using insight and analytics to reduce exceptions and eliminate missing invoices. They benefit by streamlining processes, reducing call center volumes due to invoice and payment status, and handling payment disputes online.

## B2B Leader Uses Global Solution to Deliver a Superior CX

A global B2B leader has deployed the Order2Cash-Worldpay solution to provide several hundred thousand customers with online invoicing and payment. The solution enables the company to process customer credit card payments of \$1M or more — and delivers \$1M annually in processing savings by enriching transaction data. The company is using an API to integrate its portal into its SAP ERP system to gain visibility and control over AR processes.



### About Order2Cash

Order2Cash has helped B2B companies around the world transform finance process with an unparalleled collection of automation and efficiency tools, covering the full order-to-cash spectrum; from credit risk and customer assessment to secure digital contract signing, from e-Invoicing to online payments and cash application through to credit management, collections and more. For more information, visit [www.order2cash.com](http://www.order2cash.com)

Start getting paid  
online today.

#### CONTACT US

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